

Debt Advisory Services



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“Our objectives are fully
aligned with yours.”

Hüsnü Dinçsoy

PwC Turkey
Advisory Services Leader

Why PwC?

We offer a wide range of services to support your financing requirements from strategy development to implementation through our well established local organization with backing from an international network.

We are an independent and unbiased entity, which enables us to be free of conflicting interests which lenders or investment banks may need to consider while simultaneously advising you.

We have a global presence, with a total team size exceeding 5,000 advisors for Debt Advisory services. This enables us to reach various products and sources globally.

We know market dynamics, relevant success factors and value drivers in our service areas that enables us to better understand and align with our clients' requirements.

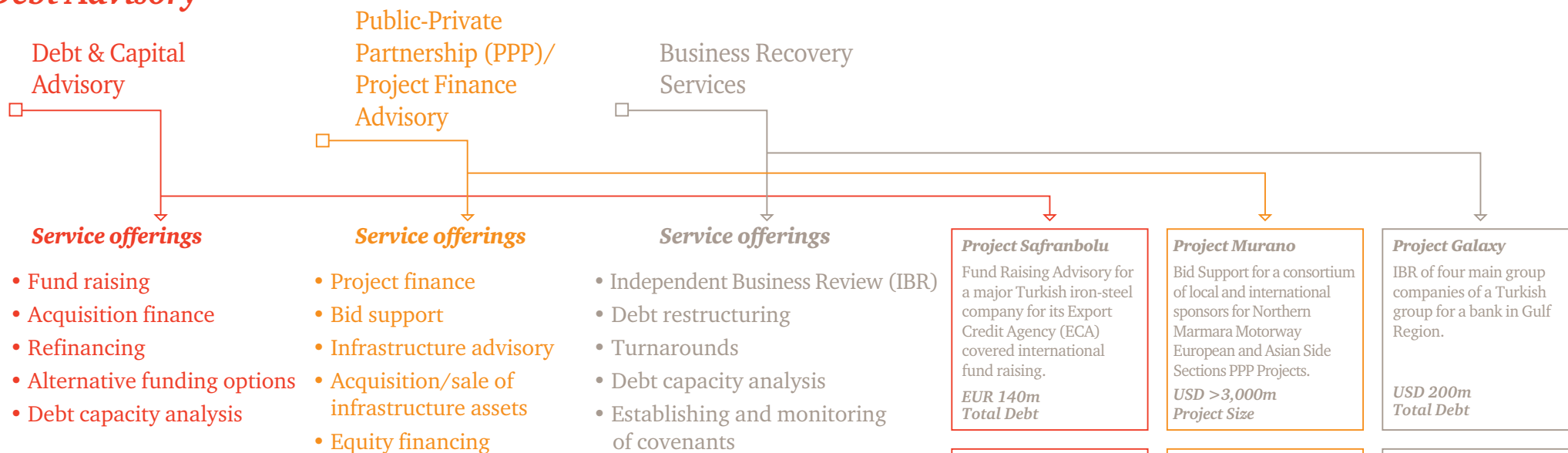
PwC bünyesindeki muhasebe, hukuk ve vergi danışmanlığı ekiplerimizle birlikte entegre hizmetler sağlayarak müşterilerimiz için avantaj sağlıyoruz.

The strength and depth of our extensive relationships that we have established over the years in the local and global debt markets allow us to deliver seemingly difficult propositions swiftly.

Experienced corporate bankers, investment bankers, and corporate treasurers comprise our local Debt Advisory team. While our global offices with international banking experience support our local network.

What do we offer?

Debt Advisory



Network services across industries...

- Financial modelling
- Financial analysis & strategy development
- Proper finance products and partners identification
- Negotiation support
- Loan documentation support
- Credit rating process management
- Hedging transaction execution support
- Tax & accounting advisory
- Overall project management

Project Safranbolu
Fund Raising Advisory for a major Turkish iron-steel company for its Export Credit Agency (ECA) covered international fund raising.
EUR 140m Total Debt

Project Murano
Bid Support for a consortium of local and international sponsors for Northern Marmara Motorway European and Asian Side Sections PPP Projects.
USD >3,000m Project Size

Project Galaxy
IBR of four main group companies of a Turkish group for a bank in Gulf Region.
USD 200m Total Debt

Project Knokke
Refinancing and Fund Raising Advisory for a pharmaceuticals group in Turkey.
EUR 40m Total Debt

Project Flagship
Equity and Project Finance Advisory for a major Healthcare Campus PPP project.
USD 1,200m Project Size

Project Nord
IBR of a pharmaceuticals company in Turkey for a consortium of banks in Germany.
EUR 25m Total Debt

Project Date
Fund Raising Advisory for a Turkish contractor for the financing of its contracting business in Gulf Region.
EUR 250m Project Size

Project Toro & Sangria
Bid Support for a consortium of local and international sponsors for two Healthcare Campus PPP projects.
USD 600m Project Size

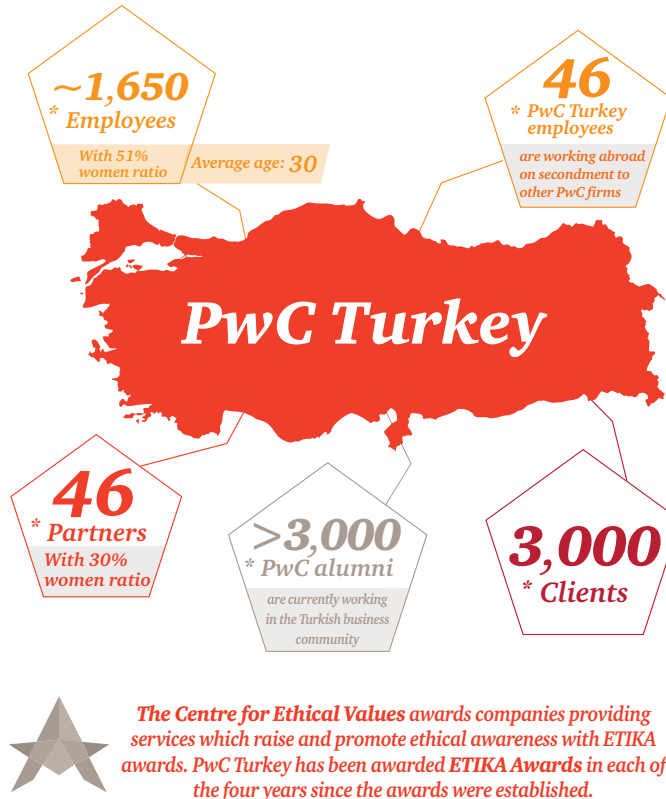
Project Vietnam
IBR of a forestry products manufacturer company in Turkey for a bank in the UK.
EUR 20m Total Debt

PwC in a nutshell

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 220,000 people who are committed to delivering quality in assurance, advisory and tax services*. Please do not hesitate to contact us to find out more and to tell us what matters to you. In Advisory, we have over 56,000 talented people*. With access to a broad spectrum of skills, our network of firms provides the global reach our clients want and need.

In 2014, PwC and Strategy& (formerly Booz& Company) have come together to form a new kind of consulting business. Together, we offer a powerful combination you can't get anywhere else: deep strategy consulting expertise and a proven track record of delivery that draws on unrivaled global scale and experience.

* As of July 2016



35th year in Turkey

PwC has been providing services to the Turkish business world since 1981, with five offices located in four cities, Istanbul, Ankara, Bursa, and Izmir. With a professional staff of 1,650, we provide services to create the value that our clients look for.

We create value for our clients with our advisory team of **170 people** in PwC Turkey to meet their financial advisory and consulting needs from strategy through execution*.

Our advisory services:

- | | |
|------------------------|---|
| Deals | Consulting |
| • Corporate Finance | • Strategy |
| • Transaction Services | • Deal Value |
| • Valuation Services | • Operational Excellence |
| • Forensic Services | • Customer Impact |
| | • Strategic Finance |
| | • Corporate Performance Management |
| | • Technology, Digital, Big Data & Analytics, Industry 4.0 |
| | • Public Sector Advisory |
| | • Turquality |

PwC Global



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