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# **Business Restructuring**

# Services

We provide fully integrated business restructuring services from strategy to execution based on your needs.

Hüsnü Dinçsoy Advisory Services Leader PwC Turkey



#### From strategy to execution Lead Team We provide comprehensive business We provide business restructuring services restructuring services from strategy to under the leadership of a debt and capital execution. market experienced team with the support of 12 partners and above 170 consulting .m&a, due diligence, financial modelling and valuation experts which is the largest practice in Turkey. **Global** Network **Integrated Services Time Management** We have presence globally with a total We provide integrated service offerings We provide opportunity of efficiency team size of exceeding 5.000 advisors via our close link with accounting, legal increase in restructuring processes. for business restructuring advisory and tax advisory teams within PwC, services enabling us to reach various which provides various advantages on products and sources globally. each of our service areas. Independence **Strong Relations Creating Value** We are an independent and The strength and depth of our We provide solutions that create unbiased entity, which enables us to extensive relationships in the local and value for our clients thanks to our be free of conflicting interests, global debt markets that we have extensive knowledge of market which lenders or investment banks established over the years, allows us to dynamics and success factors. may need to consider while deliver seemingly difficult simultaneously advising you. propositions swiftly.

## Our services for Lenders and Borrowers

### Lead Financial Advisory

- Determination of expectations and requirements from the restructuring
- Creation of time and action plan
- Coordination with other advisors and stakeholders
- Structuring, evaluation and modeling of alternative restructuring scenarios
- Review of business plan
- Structuring of final debt / capital financing

- Identification and integration of new Lenders
- Negotiation of commercial terms
- Support for the preparation of contracts and other document
- Establishing risk management strategy
- Conditions precedent follow up
- Completion of Financial Close
- Condition subsequent follow up

#### Pre Deal Services

- Independent Business Review (IBR)
- Valuation
- Preparation of business plan and financial model
- Market Analysis

#### Post Deal Services

- Financial Monitoring
- Share/Asset Sale Advisory
- Operational Restructuring
- Periodic update of business plan and financial model
- New money raising





### Other Complementary Services

- Legal Advisory
- Tax Advisory

## Leader in the world and in Turkey

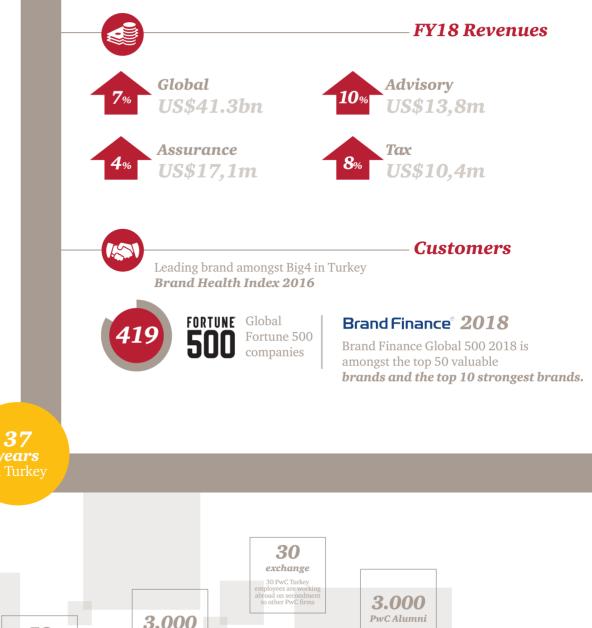
At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 158 countries with more than 250,000 people who are committed to delivering quality in assurance, advisory and tax services. Visit www.pwc.com.tr for more information and to share matters important to you with us.

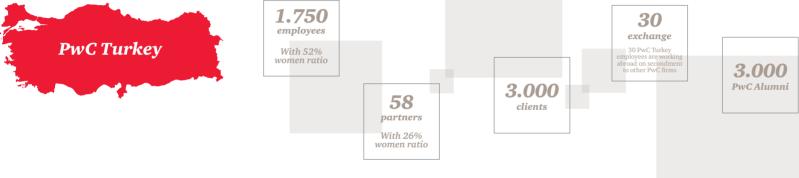
Our 62,000 employees provide services in the consulting field. We fulfil the requests and needs of our clients using our global firm network, deep talent and extensive experience. PwC and Strategy& (Booz&Company, prior to merger) came together in 2014 to provide a new kind of consulting service. Together, we provide unique, integrated services as a result of our vast strategy consulting experience and globally-proven, unmatched service quality.

#### 37 years in Turkey

PwC has been providing services to the Turkish business world since 1981, with five offices located in four cities; İstanbul, Ankara, Bursa, and İzmir. With a a professional staff of 1,750, we provide services to create the value that our clients look for.

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