

The new face of fraud:





Imagine a significant amount of money was transferred from your company bank account authorised by a senior executive in your organisation.

Later, however, you discover you have been a victim of fraud...

Unfortunately, this scenario is becoming more and more common. At PwC, we are seeing this as a **growing global trend**—and Central Eastern Europe is no exception, with companies across several industry sectors **falling victim.**

According to the <u>Global Economic Crime Survey 2024</u>, cybercrime, including impersonation fraud using deepfake technology, is the top reported type of fraud in the CEE.

According to the Global Digital Trust Insights Report 2025, security executives report that GenAl (67%) and cloud technologies (66%) have expanded the cyberattack surface over the past year. This means companies are more vulnerable to sophisticated threats.





What is impersonation fraud?

Impersonation fraud is a growing threat in our digital world where **criminals imitate legitimate representatives** of companies to steal sensitive information or money.

This can include:

01

Phishing:

Fraudsters send deceptive emails pretending to be trustworthy individuals or organisations to trick people into providing sensitive information.

02

Business email compromise:

Cyber criminals use email-based social engineering to defraud businesses by impersonating executives or employees.

03

Deepfakes:

This involves the use of deepfake technology to mimic the voices or appearances of executives, often targeting junior staff or those less familiar with these individuals.

These techniques have become more sophisticated with AI and deepfake technology, making it increasingly difficult to distinguish between **genuine communications** and **fraudulent attempts**. Impersonation fraud can target individuals, businesses or even government entities, often leading to **significant financial losses or data breaches**.

Who:

the impersonation of executives



C-suite executives, particularly CEOs and CFOs, are the most common targets of deepfakes.



A plausible story through multi-layered, multi-factored fraud



Fraudsters use deepfake technology to mimic the voices or appearances of executives, often using deepfakes to target junior staff or those less familiar with the executive to manipulate them into circumventing controls.

Fraudsters combine deepfakes with traditional phishing techniques or social engineering. For example:

- Targeted attacks are often initiated using WhatsApp, before moving to deepfake video calls
- Fake voice notes or video calls are often paired with phishing emails to create the pretence of multifactored authentication
- Fraudsters exploit the lack of crossverification during remote interactions, especially in virtual meetings and voice calls.

The number of deepfake attacks in the corporate world has recently escalated

A series of sophisticated **impersonation frauds rocked multiple industries** worldwide, showcasing the alarming capabilities of advanced deepfake technology and social engineering tactics.

Cybercriminals manipulated digital communications to defraud multinational corporations across finance, energy, advertising, luxury goods, and technology sectors, resulting in losses in the millions. The various reported and unreported losses across all affected businesses, highlighting the severe financial impact of these sophisticated impersonation frauds.



The scam strategy:

1. Preparation and intelligence gathering:

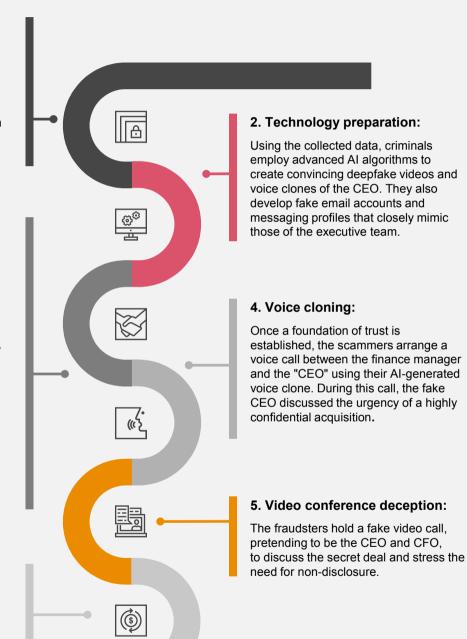
Fraudsters meticulously gather publicly available information about the company's local CEO and CFO. This includes video footage from interviews, voice recordings from earlier calls and personal details from the company's website and the senior executives' social media profiles.

3. Trust building:

Scammers send an email to a mid-level finance manager, seemingly from the CEO's assistant. This mentions an upcoming confidential project and is loosely based on current events within the organisation. This initial contact was designed to establish credibility without raising immediate suspicion and is usually followed by a request to sign a nondisclosure agreement. Over the next few days, the fraudsters exchange several emails with the finance manager, providing believable details about the supposed project and gradually building trust. Bad actors also pretend to be real consultants or external lawyers from reputable firms - which adds to credibility of the storyline.

6. Fund transfer request:

With trust and urgency in place, the fraudsters request the transfer of a substantial sum to a specified account, ostensibly to secure the acquisition deal



We see a number of deep fake cases where professionals are left scratching their heads over how this fraud could have occurred despite all the controls and safeguards being in place. Hindsight can be a great thing – but the fact is, this is happening, and organisations are having to learn the hard way.



Naturally, reported cases are only the tip of the iceberg. There are unreported cases and cases where fraudsters are unsuccessful due to **the strength of controls**, or more importantly, **vigilant staff**.

If you are a victim of an impersonation fraud, what do you need to do?

You need to act fast. Questions a company should be asking itself in the event of falling victim to impersonation fraud are:



How did the fraudster attain confidential information that was used against the company?



Was anyone within the company involved in the fraud?



Which security measures failed and how can the company ensure this type of fraud does not happen again?

Key essential steps to take by management in response to an attack

Step 1

Immediate Response: Isolate the incident by taking steps to limit the spread and influence of it.

Step 2

Investigate and assess:

- Assess the scope and determine the extent of the breach
- Conduct a forensic/cyber investigation that includes interviews, corporate intelligence, e-discovery, transactional analysis and any other appropriate measures
- Analyse the nature of the attack, identify vulnerabilities and suspects and understand how the impersonation occurred
- Determine the extent of the breach, including which systems, data, and accounts have been compromised.

Step 3

Recovery:

- Tracking where the monies were transferred and seek legal options for recovery
- Assess whether this is an insured event according to your insurance policy.

Step 4

Remediation:

- Limit the damage, remove the threat and restore normal operations
- Set up systems monitoring for any signs of residual malicious activity
- Enhance controls that may have failed or provide training to team members
- Recover any lost or compromised data from backups.

How can you defend your organisation from impersonation fraud?

Impersonation risk assessment:

- ➤ Threat analysis and identification: Conduct thorough analysis of past incidents, industry trends and potential threat actors. Evaluate the likelihood of impersonation attempts by reviewing access points, communication channels, and user interfaces that could be exploited.
- **Vulnerability Assessment:** Comprehensively review of your organisation's systems, processes and controls to identify any potential weaknesses.
- Perform data due diligence by review publicly available information on the key management and the company (particularly audio/voice data).

Cybersecurity crisis readiness and management

- Incidents inevitably happen and if not responded to properly they lead to crisis with a potentially devastating impact
- Incident Response Readiness: Review of your organisation's procedures aimed at incident response & crisis management, conduct readiness exercise to practice in safe
- Crisis Management, Incident Response & Resilience: Activate the prepared plans, gain control of the incident to contain damage and proceed to eradication of threats and returning to normal in a resilient way.

Awareness training:

- Awareness training/workshops on deepfake technologies: These can be organised as part of in-house training or conferences.
- Increased awareness: This should give employees the knowledge that media content can be faked. This is aimed at improving organisational security and mitigating security risks well as increasing awareness.
- Preventing fraud: employees understand how deepfakes are made and learn how to recognise deepfakes

Discover how we can support your organisation to defend itself against impersonation fraud.

Our Regional Team



Katerina Halasek Dosedelova

Director, Forensic

Mobile: + 420 724 369 351 Email: katerina.halasekdosedelova@pwc.com

Michal Wojnar

Director, Cyber Security

Mobile: + 420 724 726 166 Email: michal.wojnar@pwc.com

Jakub Javorsky Senior Manager,

Forensic Technology

Mobile: + 420 737 276 903 Email: jakub.javorsky@pwc.com

Lubomir Almer

Senior Manager, Cyber Security

Mobile: +420 731 652 038 Email: lubomir.almer@pwc.com

Poland and Baltics

Marcin Klimczak

Partner, Forensic

Mobile: +48 502 184 087 Email: marcin.klimczak@pwc.com

Marek Chlebicki

Partner, Cyber Security

Mobile: +48 519 507 667

Email: marek.chlebicki@pwc.com

Angelika Ciastek-Zyska **Director, Forensic**

Mobile: +48 519 507 289 Email: angelika.ciastek-

zyska@pwc.com

Hungary

Peter Durojaiye

Partner. Cyber Security

Mobile: +36 706 850 360

Email: peter.a.durojaiye@pwc.com

Livia Eichardt

Director, Forensic

Mobile: +36 70 225 0282 Email: livia.eichardt@pwc.com

Eurasia

Vitaly Falin

Director, Forensic

Mobile: +7 701 950 0038 Email: vitaly.falin@pwc.com

Romania

Mircea Bozga

Partner, Cyber Security

Mobile: +40 722 200 909 Email: mircea.bozga@pwc.com

Ana Sebov

Director, Forensic

Mobile: +40 723 179 127 Email: ana.sebov@pwc.com

South-Eastern Europe

Petko Petkov

Partner, Cyber Security

Mobile: +359 895 421 042 Email: petko.petkov@pwc.com

Jovana Zelic

Director, Forensic

Mobile: +381 64 8573927 Email: jovana.zelic@pwc.com

Ukraine

Alex Yankovski

Partner, Cyber Security

Mobile: +380 503 157 995

Email: alexey.yankovski@pwc.com

Andriy Tretyak

Director, Forensic Mobile: +380 44 354 04 04

Email: andriv.tretvak@pwc.com

Discover how we can support your organisation to defend itself against impersonation fraud.

Contact us



Sirshar Qureshi

Partner – EMEA Forensic Leader

Mobile: + 420 602 348 926

Email: sirshar.qureshi@pwc.com



Gökhan Yılmaz

Partner - PwC Türkiye Forensic Services Leader

Tel: +90 530 687 1493

Email: gokhan.yilmaz@pwc.com



